



Financial Estimate Summary - Montgomery Village - **Kennedy Floor Plan**

Key Assumptions

Item	All Cash	With Loan	Owner Occupier
List Price	\$ 410,990	\$ 410,990	\$ 410,990
Percent Down for Loan	0.00%	30.00%	3.50%
Interest Rate on Loan		3.75%	4.25%
Rent Per Side	\$ 1,450	\$ 1,450	\$ 1,450
Annual Appreciation	3.50%	3.50%	3.50%
Investment Period (Years)	15	15	15

Additional assumptions and all formulas can be found in the other tabs in this spreadsheet.

Summary

Item	All Cash	w/Loan	Owner Occupier
Annual Gross Rents	\$ 34,800	\$ 34,800	\$ 17,400
Capital Needed for Purchase	\$ 415,990	\$ 134,999	\$ 26,087
Accumulated Cash Flow	\$ 300,763	\$ 60,940	
Principal Pay Down		\$ 104,482	\$ 63,178
Appreciation After X Years	\$ 277,562	\$ 277,562	\$ 277,562
Total Estimated Profit	\$ 530,126	\$ 394,785	\$ 292,541
Total Annual Return (ROI)	8.50%	19.50%	74.76%
Cap Rate	4.88%		
Cash on Cash Return		3.01%	
Cash on Cash + Appreciation		6.51%	
Owner Occupier Monthly Cost			\$ 1,601
Internal Rate of Return (IRR)	7.40%	10.33%	

Rent to Purchase Price Ratio Comparison

(competitor ratio)

(competitor ratio)

Item	Montgomery Village	Sample 1	Sample 2
Purchase Price	\$ 410,990	\$ 475,000	\$ 565,000
Monthly Rent	\$ 1,450	\$ 1,450	\$ 1,725
Total Monthly Rent	\$ 2,900	\$ 2,900	\$ 3,450
Rent to Purchase Price Ratio	0.71%	0.61%	0.61%

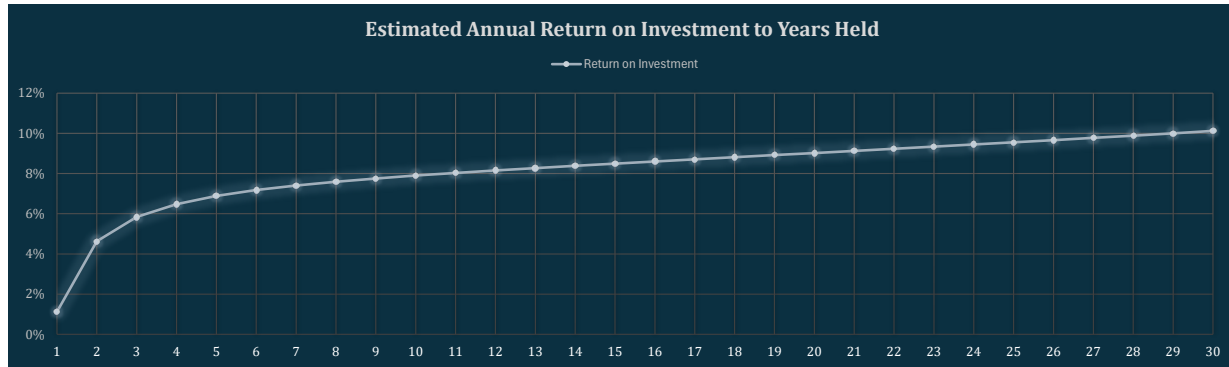
A simple way to compare properties is to look at how much rent you are "buying" for each dollar you are spending. The higher the ratio, the better.

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Premium Duplexes at Montgomery Village Proforma



Summary		
Purchase Price	\$	410,990
Annual Gross Rents	\$	34,800
Investment Capital Needed	\$	415,990
Monthly Cash-on-Cash Return	\$	1,671
Monthly Cash-on-Cash Return (Less Vacancy & Maint Exp)	\$	1,845
Total Projected Profit	\$	530,126
Annual Return on Investment		8.50%
Internal Rate of Return (IRR)		7.40%
Annual Cap Rate		4.88%

Investment		
Purchase Price	\$	410,990
Down Payment	100%	\$ 410,990
Closing Costs	\$	5,000
Initial Upgrade Costs	\$	-
Investment Capital Needed	\$	415,990

Operating Expenses		Monthly	Annual
Property Taxes	2.00%	\$ 617	\$ 7,409
Insurance		\$ 105	\$ 1,260
HOA Fees		\$ 83	\$ 1,000
Management Fees	6.0%	\$ 169	\$ 2,025
Leasing Fee	50%	\$ 81	\$ 967
Estimated Vacancy Amount	3%	\$ 87	\$ 1,044
Estimated Maintenance Amount	3%	\$ 87	\$ 1,044
Total Operating Expenses		\$ 1,229	\$ 14,749

Cash Flow		Monthly	Annual
Rent per Side	\$	1,450	\$ 17,400
Gross Rents	\$	2,900	\$ 34,800
Total Operating Expenses	\$	1,229	\$ 14,749
Est. Cash Flow	\$	1,671	\$ 20,051
Est. Cash Flow (Less Vacancy & Maint Exp)	\$	1,845	\$ 22,139

Return on Investment	
Annual Appreciation	3.50%
Years Held	15
Appreciation After 15 Years	\$ 277,562
Est. Selling Expenses %	7% (Does not account for closing costs)
Selling Expenses	\$ 48,199
Accumulated Cash Flow	300,763
Total Projected Profit	\$ 530,126

Cash-on-Cash Return (Total Exp)	4.82%
Cash-on-Cash Return (Less Vacancy & Maint Exp)	5.32%
Annual Return on Investment	8.50%
Internal Rate of Return (IRR)	7.40%
Annual Cap Rate	4.88%

Tax Benefits	
Annual Depreciation Benefit	\$ 12,472

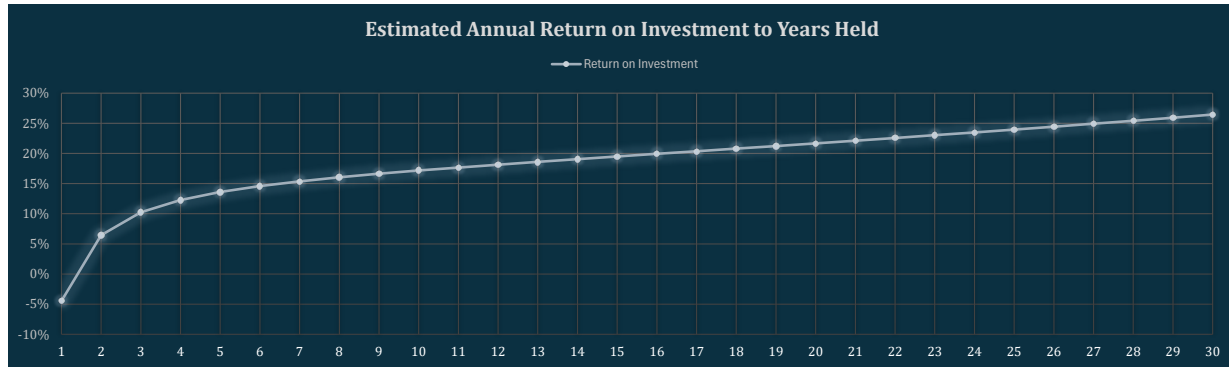
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Premium Duplexes at Montgomery Village Proforma



Summary

Purchase Price	\$ 410,990
Annual Gross Rents	\$ 34,800
Investment Capital Needed	\$ 134,999
Monthly Cash-on-Cash Return	\$ 339
Monthly Cash-on-Cash Return (Less Vacancy & Maint Exp)	\$ 513
Total Projected Profit	\$ 394,785
Annual Return on Investment	19.50%
Internal Rate of Return (IRR)	10.33%
Annual Cap Rate	4.88%

Investment

Purchase Price	\$ 410,990
Down Payment	30% \$ 123,297
Closing Costs	\$ 11,702
Initial Upgrade Costs	\$ -
Investment Capital Needed	\$ 134,999

Debt Service

	Monthly	Annual
Loan Amount	\$ 287,693	
Interest Rate	3.750%	
Amortization (years)	30	
Mortgage Payment (P&I)	\$ 1,332	\$ 15,988

Operating Expenses

	Monthly	Annual
Total Mortgage Payment (P&I)	\$ 1,332	\$ 15,988
Property Taxes	2.00% \$ 617	\$ 7,409
Home Insurance	\$ 105	\$ 1,260
PITI	\$ 2,055	\$ 24,657

HOA Fees	\$ 83	\$ 1,000
Management Fees	6% \$ 169	\$ 2,025
Leasing Fee (Amortized Over 18 Months)	50% \$ 81	\$ 967
Estimated Vacancy Amount	3% \$ 87	\$ 1,044
Estimated Maintenance	3% \$ 87	\$ 1,044
Total Operating Expenses	\$ 2,561	\$ 30,737

Cash Flow

	Monthly	Annual
Rent per Side	\$ 1,450	\$ 17,400
Gross Rents	\$ 2,900	\$ 34,800
Total Operating Expenses	\$ 2,561	\$ 30,737
Est. Cash Flow (Total expenses)	\$ 339	\$ 4,063
Monthly Cash Flow (Less Vacancy & Maint. Exp)	\$ 513	\$ 6,151

Return on Investment

Annual Appreciation	3.50%
Years Held	15
Appreciation After 15 Years	\$ 277,562 (Does not account for taxes)
Principal Paydown	\$ 104,482
Est. Selling Expenses %	7%
Selling Expenses	\$ 48,199
Accumulated Cash Flow	60,940
Total Projected Profit	\$ 394,785
Cash-on-Cash Return (Total Exp)	3.01%
Cash-on-Cash Return (Less Vacancy & Maint Exp)	4.56%
Annual Return on Investment	19.50%
Internal Rate of Return (IRR)	10.33%
Annual Cap Rate	4.88%

Tax Benefits

Annual Depreciation Benefit	\$ 12,472
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Cash Reserves

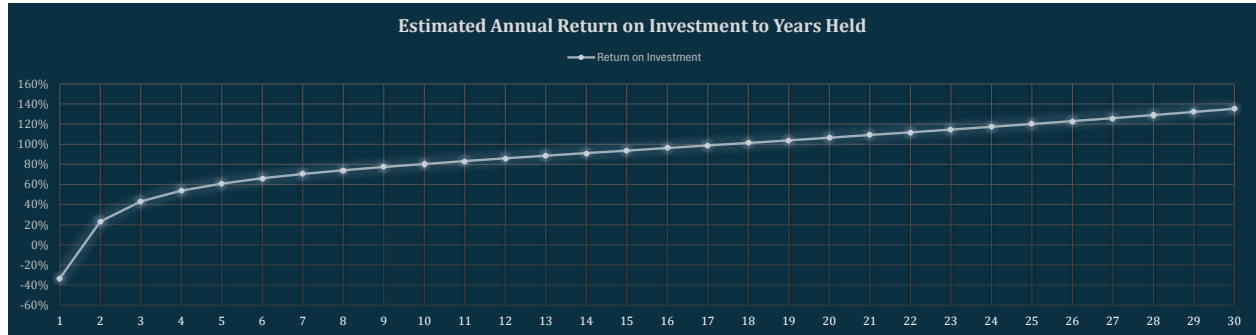
Number of Months	6
Cash Reserves	\$ 13,834

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Premium Duplexes at Montgomery Village Proforma



Summary

Purchase Price	\$ 410,990
Annual Gross Rents	\$ 17,400
Cash Required to Close	\$ 26,087
Monthly Expenses After Rental Income	\$ (1,601)
Monthly Expenses After Rental Income (Less Vacancy & Maint. Exp)	\$ (1,514)
Total Principal Paydown by Renter	\$ 63,178
Total Appreciation	\$ 277,562
Total Projected Profit	\$ 292,541
Annual Return on Investment	74.76%

Investment

Purchase Price	\$ 410,990
Down Payment	3.5% \$ 14,385
Closing Costs & Prepays	\$ 11,702
Initial Upgrade Costs	\$ -
Cash Required to Close	\$ 26,087

Debt Service

	Monthly	Annual
Loan Amount	\$ 396,605	
Interest Rate	4.250%	
Amortization (years)	30	

Mortgage Payment (P&I)	\$ 1,951	\$ 23,413
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Operating Expenses

	Monthly	Annual
Total Mortgage Payment (P&I)	\$ 1,951	\$ 23,413
Property Taxes	2.00% \$ 617	\$ 7,409
PMI	\$ 83	\$ 992
Insurance	\$ 105	\$ 1,260
PITI	\$ 2,756	\$ 33,073

HOA Fees	\$ 83	\$ 1,000
Management Fees	6% \$ 84	\$ 1,013
Leasing Fee (Amortized over 18 Months)	50% \$ 40	\$ 483
Estimated Vacancy Amount	3% \$ 44	\$ 522
Estimated Maintenance	3% \$ 44	\$ 522
Total Operating Expenses	\$ 3,051	\$ 36,613

Cash Flow

	Monthly	Annual
Gross Rents	\$ 1,450	\$ 17,400
Total Operating Expenses	\$ 3,051	\$ 36,613
Expenses After Rental Income	\$ (1,601)	\$ (19,213)
Expenses After Rental Income (Less Vacancy & Maint. Exp)	\$ (1,514)	\$ (18,169)

Return on Investment

Projected Annual Appreciation %	3.50%
Years Held	15
Appreciation After 15 Years	\$ 277,562

Total Principal Paydown by Renter	\$ 63,178
Est. Selling Expenses %	7%
Selling Expenses	\$ 48,199
Total Projected Profit	\$ 292,541
Annual Return on Investment	74.76%

Tax Benefits

Annual Depreciation Benefit	\$ 6,236
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Cash Reserves

Number of Months	6
Cash Reserves	\$ 8,770

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